# SAT+SUN



### Artist's Questionnaire for 13th & 14th July 2013

AVERAGE SALES:

167 Artists selling on average £248.72 per artist (total sales over the weekend £41,536.00).

Most expensive piece sold was £1,150 $\cdot$ 00 and the most expensive piece on sale was £4,500 $\cdot$ 00

Artist with: No sales 29% £1 to £199 32% £200 to £500 22% Over £500 17%

| ARTISTS' OPINION OF THE EVENT:   | BAD % | MODERATE % | GOOD % |  |
|----------------------------------|-------|------------|--------|--|
| Booking process before the event | 3     | 21         | 76     |  |
| Publicity of the event           | 4     | 30         | 66     |  |
| Pitch fee                        | 2     | 26         | 72     |  |
| 10% commission fee               | 6     | 29         | 65     |  |
| Organisation during the day      | 0     | 12         | 88     |  |
| Toilet facilities                | 9     | 40         | 51     |  |
| Food facilities                  | 3     | 29         | 68     |  |
| Your sales                       | 48    | 31         | 21     |  |
| New Street Art Area              | 1     | 18         | 81     |  |

#### **GENERAL QUESTIONS:**

How many other events do you exhibit during the year? None 24% 1 - 10 68% over 10 8% Would you exhibit at Urban Art again? Yes 75% No 2% Maybe 23%

#### **ARTISTS ARE FROM:**

Lambeth postcodes **47**% Elsewhere in London 24% Outside London 29%

### Visitor's Questionnaire estimated visitor numbers over the weekend 8,000

| How would you rate  | the quality of work on show? | Excellent <b>56</b> %     | Good 41%             | Average      | 3% Poor 0%         |
|---------------------|------------------------------|---------------------------|----------------------|--------------|--------------------|
| How would you rate  | the food areas?              | Did not visit <b>53</b> % | Good <b>38</b> %     | Average      | 9% Poor <b>0</b> % |
| How would you rate  | the Street Art area?         | Did not visit 11%         | Good <b>85</b> %     | Average      | 4% Poor <b>0</b> % |
| How did you hear ab | out Urban Art 2013?          | Friend <b>26</b> %        | Poster 16%           | Leaflet 14%  | Local resident 12% |
| Past Visitor 8%     | Exhibitor 8%                 | Facebook 5%               | Lambeth Weekender 2% |              | Other Web $2\%$    |
| Local web $2\%$     | Twitter 2%                   | Time Out 1%               | Sponso               | r <b>1</b> % | Time & Leisure 1%  |

## **Money Raised**

Saturday Charity Partners: Josephine Avenue Group £1,030.04 Jubilee Primary School £1,030.04 Sunday Charity Partners: Holy Trinity School £1,046.76 Southside Rehabilitation Project £1,046.76